AGARI CASE STUDY

Global 500 Healthcare Company

Introduction

This case study of a Global 500 healthcare company is based on a January 2018 survey of Agari customers by TechValidate, a third-party research service. The profiled company asked to have their name blinded to protect their confidentiality.

> “We were able to identify and block advanced email attacks that SEGs missed by using Agari Advanced Threat Protection. By using a second vendor for inbound malicious email detection, we reduced the risks for our company."

Challenges

The profiled healthcare company evaluated and ultimately selected Agari Advanced Threat Protection to deploy advanced threat protection for email security.

Use Case

They use Proofpoint as their existing Secure Email Gateway and they chose Agari Advanced Threat Protection to shield themselves from:

- Spear phishing
- Business email compromise/executive spoofing
- Ransomware
- Spam

Results

The surveyed healthcare company achieved the following results with Agari Advanced Threat Protection:

- Prevented advanced email-based attacks that are currently bypassing existing security
- Prevented data breaches initiated via email
- Reduced costs of investigating suspicious messages

Rated Agari’s detection and prevention capabilities as follows:

- Advanced email attacks: Better than the competition
- Impostor based attacks: Better than the competition
- Incident response and forensics: Better than the competition

Company Profile

The company featured in this case study asked to have its name publicly blinded because publicly endorsing vendors is against their policies.

TechValidate stands behind the authenticity of this data.

Company Size:
Global 500

Industry:
Health Care

About Agari

Agari is transforming the legacy Secure Email Gateway with its next-generation Secure Email Cloud™ powered by predictive AI. Leveraging data science and real-time intelligence from trillions of emails, the Agari Identity Graph™ detects, defends, and deters costly advanced email attacks including business email compromise, spear phishing, and account takeover.

Learn More:

Agari

Source: TechValidate survey of a Global 500 Health Care Company

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Research by TechValidate